



**lindlela onokuzikhetha
xa uthatha umhlalaphantsi
kumqeshi wakho**

Ukuqinisekisa ukuba umi kakuhle
ngokwasemalini ubomi bakho bonke



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Kwesi sigaba sobomi bakho basempangelweni, kuza kufuneka wazi into eninzi malunga nokuba zeziphi izinto onokukhetha kuzo xa uthatha umhlalaphantsi. Ukuba uthatha isigaqibo sokuba uthenge ipenshini, ngoko kuza kufuneka wazi ukuba loluphi uhlobo lwepenshini olukufaneleyo. Kule ncwadana, sikuchazel a ngeendlela ezohlukaneyo onokukhetha kuzo, sixoxa ngeenzuzo neengxaki eziyintloko kwindlela nganye.

Ingaba umele uthathe umhlalaphantsi ngoku okanye ngelinye ixesha?

Ubusazi na?

Ukuthatha umhlalaphantsi xa uneminyaka eyi-65 kunokuwuthatha xa iyi-55 kungaphantse kuyiphinde kabini imali yesambuku somvuzo wakho emva komhlalaphantsi nemali oyamkelayo yomhlaphantsi.¹

Ukuba umvuzo wakho ekuxhuzulwa kuwo imali yakho yepenshini yi-10 000 yaye une-30% yesambuku somvuzo wakho emva komhlalaphantsi xa uneminyaka eyi-55, uza kwamkela i-R3 000 yomhlaphantsi ngenyanga. Kodwa ukuba uthatha umhlaphantsi xa uneminyaka eyi-65, isambuku somvuzo wakho emva komhlalaphantsi singaphindaphindeka ukuya ku-60% yaye uza kwamkela malunga ne-R6 000 ngenyanga.

IMINYAKA EYI-

55

Isambuku Somvuzo
Emva Komhlalaphantsi

30%

IMINYAKA EYI-

65

Isambuku Somvuzo
Emva Komhlalaphantsi

60%

Wamkela **i-R3 000**

yomhlalaphantsi ngenyanga

Wamkela **i-R6 000**

yomhlalaphantsi ngenyanga

Ukuthatha umhlalaphantsi kwiminyaka emibini kamva, umzekelo xa uneminyaka eyi-63 kunokuba uwuthathe xa una-61, kungongeza enye **i-8% ukuya ku-15%** kwimali oyamkelayo ngomhlalaphantsi.¹

¹ Uhlolo-zimvo Iwe-Member Watch™ luka-2018

lingqikelelo zemivuzo ngexesa lomhlalaphantsi zisekelwe kwizizindlo ezilandelayo: Ulondolozo: akukho mali ikuhsiwego kwi(i)ngxowa-mali yomhlalaphantsi ngaphambi kokuthatha umhlalaphantsi | Ireyithi yemali efakwa kwingxowa-mali: malunga ne-12% yomvuzo wonyaka | Unyuso Iwemivuzo Iwaminyaka yonke: ukuhla nokunyuka kwamandla emali | Ingeniso efumaneka kutyalo-zimali: ukuhla nokunyuka kwamaxabiso | Ithagethi: i-75% yokuhla nokunyuka kwamaxabiso ekunyuseni umvuzo wepenshini | Isini: indoda

Ukuxabiseka kwecebiso

Ukufumana ulwazi necebiso elisebenza kuwe ulinikwa ngomnye wamalungu eqela lethu eliqwalasela iimeko zezimali kungakhokelela ekubeni wenze isigqibo esingcono ze uphucule impumelelo yakho ngomhlalaphantsi. Qhagamshelana neZiko Lokucebisa Abantu My Money Matters Centre:



My Money Matters Centre

Ifowuni: 0860 000 381

I-imeyili: mymoneymatters@alexforbes.com



INDLELA
ONOKUYIKHETHA
ENGU-**A**

Yiyeke

(Thatha Umhlalaphantsi
Ngelinye Ixesha)

Oku kuthetha ukuba uza kuthatha umhlalaphantsi kumqeshi wakho xa kufika ixesha elibekwe yinkampani yakho lokuthatha umhlalaphantsi, kodwa ungaziyeka iimali ozigcinele umhlalaphantsi zihlale kwingxowamali de ukhethe ukufumana iimali ozibekele umhlalaphantsi.

Izinto omele ucinge ngazo ukuba ukhetha ukuyiyeka imali yomhlalaphantsi ihlale kwingxowa-mali yomqeshi wakho:

- Wena nomqeshi wakho anizuqhubekeka nokufaka imali kwingxowa-mali yakho.
- Awuzufumana iibheneftithi ezifanayo, njenge-inshorensi yobomi okanye yokukhubazeka.

Icebiso: Xoxa nomcebisi wakho wezimali malunga nale ndlela yokuqhubekeka.

- Iimali ozigcinile umhlalaphantsi ziza kuhlala zityalwe kwingxowa-mali.
- Iza kuhlala ikhona imirhumo yokuhlawulela utyalo-zimali neendleko zolawulo.
- Inzudo entle okanye embi yotyalo-zimali iza kongezwa okanye icuthwe kutyalo-mali lwakho kwingxowa-mali de ibe ngumhla ogqiba ngawo ukuba ufumane iimali zakho ozigcinele umhlalaphantsi.

Unakho:

Ukuyiyeka NGAPHAKATHI kwingxowa-mali

Ugcina imali yakho kwingxowa-mali yomhlalaphantsi yomqeshi wakho de ulungele ukuthatha umhlalaphantsi. linzudo ingaba kukuba imirhumo neendleko zingaba ngaphantsi kunezezinye iindlela onokuzikhetha.



Imali yakho iza kuhlala kwipotfoliyo yotyalo-zimali obukuyo xa kufika ubudala bokuba uthathe umhlalaphantsi, ngaphandle kokuba uyityale kwipotfoliyo evaliweyo okanye utshintsehla kolunye utyalo-zimali.

Unakho:

Ukuyiyeka NGAPHANDLE kwingxowa-mali

Utshintshela imali yakho kwingxowa-mali yomvuzo womhlalaphantsi evunyiweyo (okane ingxowa-mali yolondolozo ukusuka nge-1 kaMatshi 2019) de ube ulungele ukuthatha umhlalaphantsi.



Xa uthatha isiggibo sokuba utshintshe, cinga ngemirhumo nento yokuba uza kukwazi na ukuqhubekeka nokufaka imali kwingxowa-mali. Ukuba usenemibuzzo, nceda uthethe nomcebisi wezimali.





INDLELA
ONOKUYIKHETHA

ENGU-

B

Thatha Ipenshini

(Xa Uthatha Umhlalaphantsi)

Xa ngaba ufuno ukwamkela umvuzo zisuka nje emva kokufika kwakho kubudala obubekwe yinkampani yakho bokuthatha umhlalaphantsi, unakho ukuthatha ipenshini. Kukho iintlobo ezimbini eziphambili zepenshini onokukhetha kuzo:

1 Umvuzo womhlalaphantsi oqinisekisiweyo (umvuzo womhlalaphantsi wobomi bonke)

2 Umvuzo womhlalaphantsi ukuze ukwazi ukuphila

Kukho iindlela ezohlukaneyo onokukhetha kuzo

Kuxhomekeka ekubeni uthatha umhlaphantsi kwingxowa-mali yesibonelelo okanye yepenshini okanye kwingxowa-mali yomvuzo womhlaphantsi. Nazi ezi ndlela:

lingxowa-mali zezibonelelo	lingxowa-mali zepenshini okanye iingxowa-mali zemivuzo yomhlaphantsi
Ungathatha yonke imali onayo kwingxowa-mali ibe yikheshi.	Ungathatha umyinge wesinye kwisithathu semali onayo kwingxowa-mali ibe yikheshi.
Ungasebenzisa enye yemali onayo kwingxowa-mali ibe yikheshi ze eshiyekileyo uyisebenzise ekuthengeni ipenshini.	Umele usebenzise ubuncinane umyinge wesinye kwisithathu semali onayo kwingxowa-mali uthenge ipenshini.
Ungasebenzisa imali yakho yonke uthenge ipenshini.	Ungasebenzisa imali yakho yonke uthenge ipenshini.

Izinto ekufuneka ucinge ngazo ngaphambi kokukhetha ukuthatha ipenshini:

- Ingakanani indleko yokuphila kwakho?
- Uza kudinga imali engakanani nyanga zonke?
- Ingaba unakho ukubeka iimali ozigcinileyo kumngcipheko wokungazinzi kweemarike zentengo zexesha elifutshane ze uhlae ixesha elidana kutyalo-zimali kwiimarike?
- Injani impilo yakho? Kuza kwenzeka ntoni ukuba uphila ixesha elide kunokuba ulindele?
- Ukuba uneqabane, ingaba iqabane lakho kuza kufuneka lamkele xa usweleka?
- Ingaba zikhona ezinye iimali ozigcinileyo ukuncedisana nepenshini yakho?
- Ingaba kufuneka ushiyele abantu bakho obathandayo imali xa usweleka?

Ukwazi konke oku kuza kukunceda uqonde ukuba loluphi uhlobo lomvuzo womhlaphantsi oza kukhawulelana neemfuno zakho.

Ukuxabiseka kwecebiso

Umcebisi wezimali angakunceda uqonde umohluko phakathi kweemveliso ezohlukaneyo nezisombululo ze ugqibe ukuba yeyiphi eyona ingcono kuwe. Kanalo angakunceda ukwazi ukwenza isigqibo sokuba uthathe ntoni uncame ntoni. (Oku kwenzeka xa kufueka ukhethe phakathi kweenjongo ezimbini okanye ngaphezulu ezibaluleke ngokulinganayo kuwe, ngenxa yokuba ubutyebi bakho busikelwe umda yaye awunakukwazi ukusebenzisa zonke iindlela ezikhoyo ngexesha elifanayo).

Umcebisi wezimali angakunceda ufumane iindlela ezichuliwego zokufezekisa iinjongo zakho ezininzi ze akuncede nasekuqinisekiseni ukuba awuncami injongo ebaluleke kakhulu kuba nje uthatha injongo engabalulekanga kakhulu.

Qhagamshelana neZiko lokuCebisa abaNtu My Money

My Money Matters Centre

Ifowuni: 0860 000 381

I-imayili: mymoneymatters@alexforbes.com



Iindlela onokukhetha kuzo kwingeniso yepenshini

Eli khasi nelilandayo likunika umbono othile ngezinye zeentlobo ezipambili zepenshini onokukhetha kuzo. Thetha nomcebisi wezimali ngaphambi kokwenza naziphi na izigqibo.

Umvuzo womhlalaphantsi oqinisekisiwego (umvuzo womhlalaphantsi wobomi bonke)

Umngcipheko usemandleni enkampani ye-inshorensi



Imali oyifumanayo

- Iqinisekisiwe ukuba uza kuyifumana ubomi bakho bonke.
- Imali oyifumanayo ayisoze icutheke.



Abaxhamli

- Abaxhamli bakho bangafumana ibheneffithi kuphela kwixesha eliqinisekisiwego elikhethwe nguwe.



Umngcipheko kutyalo-zimali

- Akukho mngcipheko kutyalo-zimali (ngaphandle kokuba lolwemali yomhlalaphantsi ehamba neprofithi).
- Imali oyifumanayo iquinisekisiwe.



Ukuguquguquka

- Ayiguquguquki.
- Uhlobo lwemali oyifumanayo luqingqiwe ubomi bakho bonke emva kokuba ukhethe uhlobo oluthile lwemali oyifumanayo.



Ukuhla nokunyuka kwamandla emali

- Imali yakho isengaphelelwa ngamandla okuthenga ukuba awukhethi ingeniso yomhlalaphantsi exhomekeke ekuhleni nasekunukeni kwamandla emali.

Iintlobo zeemali zomhlalaphantsi eziqinisekisiwego (iimali zomhlalaphantsi zobomi bonke)

1

Ukunyuswa okuqingqiweyo

- Khetha ukunyuswa kwaminyaka yonke okuzinzileyo, umzekelo i-3%, i-5% okanye i-10%.
- Ukuba inyuswe kakhulu, imali yokuqala oza kuyifumana iza kuba sezantsi.

2

Ehamba neprofithi

- Indlela oluqhuba ngayo utsalo-zimali ichaphazelaukunyuswa.
- Ukunyuswa kumiselwa yinkampani ye-inshorensi ngokusekelwe kwindlela oluqhuba ngayo utsalo-mali.
- Ukunyuswa kungangaphezulu okanye kube ngaphantsi kokuhla nokunyuka kwamandla emali.

3

Exhomekeke ekuhleni nasekunukeni kwamandla emali

- Imali oyifumanayo iquinisekisiwe ukuba iza kuhambelana nokuhla nokunyuka kwamandla emali.
- Ukunyuswa kusekelwe ekuhleni nasekunukeni kwamandla emali ebudenibonyaka.

4

Inqanaba

- Ufumana imali efanayo ubomi bakho bonke.
- Ingeniso yokuqala iphezulu xa kuthelekiswa nezinye iindlela.
- Ukuhla nokunyuka kwamandla emali kunciphisa igunya lakho lokuthenga.

lindlela onokukhetha kuzo kwingeniso yepenshini

Sicebisa ukuba uthethe nomcebisi wezimali ukukunceda uqonde imingcipheko neenzozo zale ndlela.

Umvuzo womhlaphantsi ukuze ukwazi ukuphila



Ingeniso

- Imali oyifumanayo ingaqalela kwi-2.5% ukuya kwi-17.5% yotyalo-mali lwakho xa lulonke.
- Uyalikhetha inqanaba lemali oyifumanayo.
- Kukho umngcipheko wokuba zingaphela iimali ozigcinileyo ube wena usaphila.
- Imali oyifumanayo akukho siqinisekiso sokuba uza kuyifumana ubomi bakho bonke.
- Imali oyifumanayo ingacutheka ngokuhamba kwexesha ukuba ukhupha eninzi kunezinga lokuhluma ketylalo-mali lwakho.



Ukuyishiyela abo ufuno baxhamle kuyo

- Ungakhetha abaxhamli abaza kufumana nayiphi na imali eshiyekileyo ketylalo-mali lwakho xa usweleka.



Umngcipheko wotyalo-mali

- Ukhetha iipotfoliyo zakho zotyalo-zimali.
- Kukho umngcipheko wokuba utyalo-mali lwakho lusenokungaqhubi kakuhle



Ukuguquguquka

- Imali oyifumanayo iyaguquguquka.
- Ungakhetha ukuba inyuswe okanye ithotywe imali oyifumayo kanye unyaka ngamnye, kwisikhumbuzo sonyaka sotyalo-mali.



Ukuhla nokunyuka kwamandla emali

- Imali yakho isengaphelelwu ligunya lokuthenga ukuba utyalo-mali aluqhubi kakuhle.

Umngcipheko
usemandleni
akho

Ukuxabiseka kwecebiso

Ukuxabiseka kokufumana icebiso lezimali kumcebisi wezimali oyingcali akumele kuthathwe kancinci yaye kuyacebiseka kakhulu.

Bona:

- baciingcali kwicala labo yaye umsebenzi wabo kukunceda abanye bafikelele iinjongo zabo zezimali
- baqokelela ulwazi olufanelekileyo lokukunceda uqulunge umkhomba-ndlela oza kuwulandela nokwenza izigqibo ezifanelekileyo kwayona ndlela ifanelekileyo omele uhambe ngayo
- bahlola amathuba okuba kungenzeka na ukufikelela iinjongo namaphupha akho xa uthathe umhlaphantsi ze bakuncede uwangcise imicimbi yakho ngokokuze ufumane eyona inzozo inkulu ngezimali zakho ozigcinileyo owazisebenzela nzima
- kanjalo baza kuhlola ezinye iimfuno zakho zomhlaphantsi ze bakunike iingcebiso ezifanelekileyo.



Ungasebenzisa i-inshorensi yomhlaphantsi yokuphila ye-AFRIS
ukuba ingxowa-mali yakho imisele ukuba kusetyenziswe i-AFRIS. Una fumana inzozo yokuhlawula imirhumo eseantsi kule ndlela. Qhagamshelana no-Alexander Forbes ukuze ufumanise ukuba uyafaneleka na ukuxhamla kweli lungelo.

Yintoni enye ekufuneka uyazile

Ihlawuliswa njani irhafu yemali oyithathayo eyikheshi

Kwithuba lobomi bakho bonke, iyonke imali onokuyithatha kwiimali ozigcinele umhlaphantsi yi-R500 000 engatsalelwu rhafu kumhlaphantsi. Kodwa ke, zonke iimali ozikhuphayo eziyikheshi (ezidlulayo kwi-R25 000) ngaphambi kokuthatha umhlaphantsi ziayinciphiswa le mali. Into yokuba uza kuhalawulisa irhafu engakanani ixhomekka ekubeni ingakanani imali oyithathayo yaye uyithatha nini.

Ireyithi yerhafu iboniswe kwiitheyibhile zeerhafu zomhlaphantsi ezingeantsi.

Xa ngaba uthatha umhlaphantsi	
Uthatha imali engakanani	Ireyithi yerhafu
RO ukuya kwi-R500 000	0%
R500 001 ukuya kwi-R700 000	18%
R700 001 ukuya kwi-R1 050 000	27%
R1 050 000 nangaphezulu	36%

Xa u-SARS emisela irhafu emayihlawulwe kule theyibhile, uza kujonga izambuku zemali zangaphambili ezithathwe kwiingxowa-mali zomhlaphantsi neebhenefithi zokuyeka emsebenzeni ezihlawulwa ngumqeshi wakho.

Imirhumo neentlawulo

Imirhumo yokuhlawulela iingcebiso

Umrhumo wecebiso lokuqala

Lo ngowokuhlawulela icebiso lokuqala olinikwa ngumcebisi wezimali. Yipesenti ethile yemali oyifaka kutyalo-mali yaye ukuba yipesenti engakanani yinto ovumelana ngayo wena nomcebisi wakho.

Umrhumo weengcebiso wonyaka

Lo utsalwa nyanga zonke kwiimali ozifake kutyalo-zimali. Ukuba lo mrhumo yipesenti engakanani yinto ovumelana ngayo wena nomcebisi wakho.

Imirhumo yolawulo

Le yimirhumo ehlawulwa umlawuli wengxowa-mali. Le mirhumo ibalwa ze itsalwe nyanga zonke kwiimali ozifake kutyalo-zimali.

Imirhumo yolawulo lotyalo-zimali

Le yimirhumo neentlawulo ezibizwa ziimanejala zeepotfoliyo zotyalo-zimali. Ichaziwe kumaphewha eenkcaza malunga nengxowa-mali kwipotfoliyo nganye yaye isenokuguququka ngamaxeha athile.

I-value-added tax (iVAT) iyafakwa kwimirhumo xa ngaba kufanelekile.

Icebiso elibalulekileyo

Njengoko ngoku usondela kwiminyaka eqhelekileyo yokuthatha umhlaphantsi kungenzeka ininzi into ekwenza ucinge ngokutsha. Nazi ezinye zezinto omele ucinge ngazo ekuphuculen iimeko yakho yezimali:

- ⌚ zilondoloze iimali ozigcinele umhlaphantsi wakho nanini na ukuba unakho
- ⌚ faka eyona mali ininzi onakho ukuyifaka kwiimali ozigcinileyo
- ⌚ qinisekisa ukuba ukhuselekile ngamaxeha kaxakeka ngokuthi ube ne-inshorensi neemali ozigcinileyo ezoneleyo
- ⌚ lilawule ngokufanelekileyo ityala
- ⌚ thetha nomcebisi ngezimali ukuze akuncede ucwangcise kakuhle iimfuno zakho ngokubaluleka kwazo nokwenza izigqibo ezilungele wena.

Qhagamshelana nathi

Imibuzo Malunga Nengxowa-Mali
Yakho Yomhlalaphantsi

Iziko lezoQhagamshelwano nabaXhasi

Ifowuni: 0860 100 333

I-imeyili: ccrfadmin@alexforbes.com

Ukucetyiswa Ngezimali

My Money Matters Centre

Ifowuni: 0860 000 381

I-imeyili: mymoneymatters@alexforbes.com

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